

# Recruiting as **one**

Temporary | Permanent | Contract  
Recruitment & Consultancy Services

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Staff one





# HELLO

## AND WELCOME TO STAFF ONE

We're proud to introduce ourselves as a dynamic and capable recruitment consultancy, serving the whole of the UK.

Staff one was founded on the principle of delivering a unique and consultative recruitment service for our clients across the industries we serve. In many instances we act as an extension of our clients HR department, understanding them and their needs and enabling them to improve and expand their service and in turn their own revenue.

Ours is a hassle free and simple solution. regardless which of our services you choose to engage us for, the complicated processes are left up to us, leaving you, our client, unburdened and with the confidence to know that as a specialist your needs are being strategically catered to.

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# A LITTLE ABOUT US

## WHO WE ARE

Behind a strong and clean brand image seen by our many clients and candidates; Staff One is a hard working and dynamic young company, run by a team of people passionate about delivering results.

Originally established in Sheffield and initially serving the Yorkshire and Midlands region, our scope has grown as we began to work with national clients across the UK. We have expanded our coverage as existing clients have commissioned us to work with them on additional sites and as new clients have engaged our services.

## OUR VALUES

Our values are what underpin the quality of our service. Our values are our culture and our promise to you. We base our success around our ability to adhere to four key principals that we consider to be prime in delivering a service that is quality and dependable.



### CLARITY

Jargon free and uncomplicated, we provide our clients with the facts and information to help them clearly in their decisions.



### RELIABILITY

We exist to be depended upon. We make ourselves available around the clock for our candidates and clients alike.



### RESPECT

We are entrusted with personal careers and corporate success, with this in mind we deliver on our promises and engender honest and truthful relationships.



### SERVICE

We endeavour to deliver in a timely manner, to never over promise and to have a joined up approach in responding to your requests.

# OUR CORE SERVICES

## WITHIN THE HR SPECTRUM

**Our core recruitment offering comprises of three main features. These three services underpin our service to your company as a recruitment partner.**

### 01 | TEMPORARY & CONTRACT RECRUITMENT

Possibly our most popular service. Temporary staffing provision exists to enable our clients to cope with peaks in business, staff absence and short-term skill shortages.

Often our clients are missing a particular skillset within their ranks and so supplement a short-term need with candidates from Staff One. We are often able to source and employ candidates that are difficult to find and our strict processes enable us to deploy quality, vetted personnel at very short notice.

We curate an extensive database of almost 100,000 candidates that we are able to search, select and review. We can survey often lengthy record of communication to assist us in effectively reacting to our clients needs.

### 02 | PERMANENT SEARCH & SELECTION

Businesses often underestimate the cost of recruiting permanent staff. Cost conscious recruitment can often mean accessing a small talent pool with the use of limited tools or limited time being allocated to the recruitment process.

We invest thousands of pounds each year in advertising, marketing and online platforms that allow us to broadcast vacancies to the widest possible audience. Our service ensures the widest reach within strict time and cost parameters. Tie to this our team of qualified and experienced recruiters; we are able to ensure a consistent and cohesive process, tailored to your needs.

### 03 | PAYROLL MANAGEMENT

Payroll management consists of several time consuming elements which ultimately bear a financial burden to employers. Some companies choose to outsource this so as to avoid the burden of time and cost and to focus on their main professional output.

As well as obvious labour and time saving benefits, outsourced payroll can also assist cashflow and result in a lower number of outgoing payments as well as the investment required in systems and personnel to process these.

# ADDITIONAL CONSULTANCY SERVICES

Staff One is a consultancy where others aren't. Being a 360° partner is about our additional services and how we can enhance and improve the business you do.



## RECRUITMENT PROCESS OUTSOURCING

- ✓ Marketing
- ✓ Digital/Social Media Strategy
- ✓ Market Intelligence & Analytics
- ✓ Vendor Management
- ✓ Process Advisory
- ✓ Policy Documentation
- ✓ Process Implimentation



## CANDIDATE SELECTION

- ✓ Selection Events
- ✓ Interviewing
- ✓ Testing
- ✓ Training



## BUSINESS DEVELOPMENT

- ✓ Tender Writing
- ✓ Bid Management
- ✓ Presentation
- ✓ Pre Qualifacation Questionnaires
- ✓ Invitations to Tender

WORK HARDER

# KEY POINT INDICATORS

KPI'S ARE THE FIGURES THAT ILLUSTRATE OUR COMPETENCY



CANDIDATES

Our native database currently manages a growing volume of registered and known Candidates, currently in the region of over 75,000 and growing each and every day.



MARKETING NETWORK

On a recurring basis via SMS Messaging and direct email campaigns, we market to a network of over 375,000 individuals. This reach includes industry contacts and prospective candidates.



ONLINE REACH

Our online reach is truly global. With a firm grasp on social media we communicate our brand to the masses. Through contracts with leading job boards and vacancy aggregators we are able to market our employment opportunities to an audience of millions.



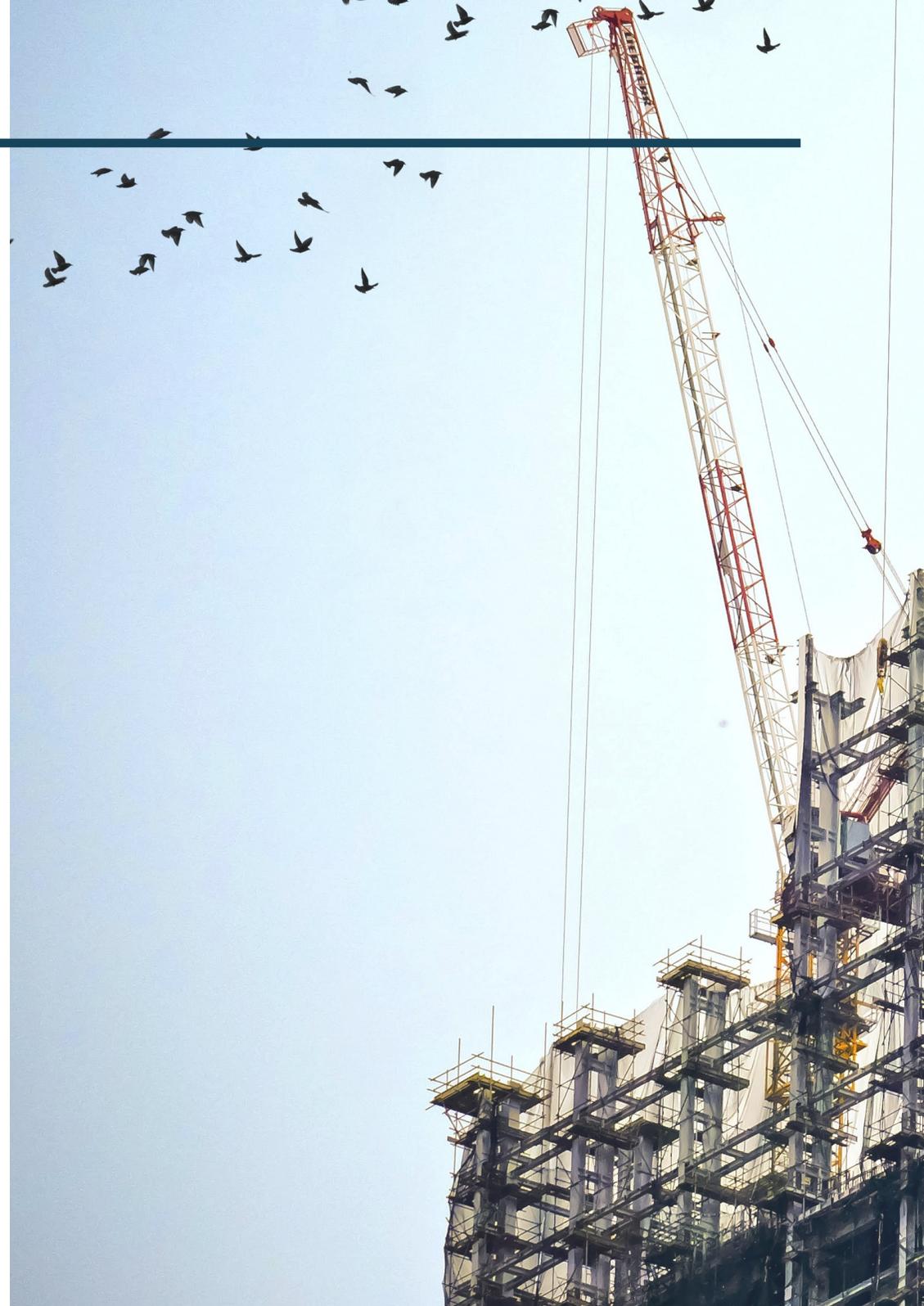
# CONSTRUCTION & DEVELOPMENT

## SERVICES TO THE BUILDING SECTOR

From unskilled labour through to degree qualified technical staff, our construction division has the sector knowledge to understand the varying needs of the your company and its project. Be it new build or redevelopment, we are able to source all disciplines of tradespeople to support your job. Working closely with CITB Construction Skills, we are able to verify certification and confirm candidates qualifications ahead of deploying them to your site.

Our scope of supply covers, but is not exclusive to:

- ✓ General Labour
- ✓ Skilled Trades
- ✓ Plant & Machinery Operators
- ✓ Security & Safety
- ✓ Site & Project Management
- ✓ Architecture & Design
- ✓ Engineering & Setting Out
- ✓ Technical





THERE ARE CURRENTLY AN  
ESTIMATED 2.2 MILLION  
EMPLOYED IN THE UK  
CONSTRUCTION INDUSTRY.

*Source: Skipton Business Finance*



# MEDICAL & SCIENTIFIC

## SUPPORTING THE HEALTH & SOCIAL CARE SECTOR

With an ageing population and more technological innovation over recent years than ever before, there has never been a more changing landscape within the sector. Medical and scientific is one of our widest spanning divisions and covers a vast array of niches and specialisms. From public sector social care to medical sales and right the way through to Animal medicine, the sector is vast. Due to the huge liability, this market is one of our most intensive and sensitive, our candidates carry huge responsibility and as such our recruiters are skilled, with many having worked in the sector before coming into recruitment.

Our scope of supply covers, but is not exclusive to:

- ✓ Nursing and Medical
- ✓ Social Care
- ✓ Housing Support
- ✓ Public Sector
- ✓ Medical Sales
- ✓ Laboratory & Research
- ✓ Veterinary & Animal
- ✓ Custodial Care





THERE ARE APPROXIMATELY  
3.1 MILLION HEALTHCARE AND  
SOCIAL ASSISTANCE EMPLOYEES  
REPRESENTING 11% OF NATIONAL  
EMPLOYMENT AND A FURTHER 1.4  
MILLION EMPLOYEES IN THE HOSPITAL  
SECTOR.

*Source: [healthmanagement.org](http://healthmanagement.org)*



# SALES & EXECUTIVE

## FINDING THE RIGHT TALENT FOR YOUR OFFICE

Covering a variety of workplaces, our sales and executive team take a consultative view towards recruiting on a company by company basis. time is taken to understand the calibre and personality of candidaters that would suit your environment.

We understand that recruitment within the commercial work place is not a one size fits all solution and across a spectrum of organisations we take the time to understand what makes your ideal candidate.

Our scope of supply covers, but is not exclusive to:

- ✓ Telesales
- ✓ Customer Service
- ✓ Management
- ✓ Accountancy & Finaince
- ✓ Marketing
- ✓ Administration & Secretarial
- ✓ I.T.
- ✓ Recruitment & HR





THE UK IS RANKED 6TH OF 189 IN THE WORLD FOR EASE OF DOING BUSINESS BY THE WORLD ECONOMIC FORUM AND THE WORLD BANK.



# ENGINEERING

## ENGINEERING A BRIGHTER FUTURE

In a world demanding more and more from its technology, transport infrastructure and energy; engineering has an ever pivotal role. Despite changing economic conditions, our society places huge demands on the sector, demands which will continue to grow over the coming years.

Across a plethora of specialisms, our recruiters exist to support this considerable need by understanding the key personnel that they deploy to sites, projects and locations. We are able to mobilise workers, often at short notice, whilst taking into consideration skill, safety and competency factors.

Our scope of supply covers, but is not exclusive to:

- ✓ Heavy Engineering
- ✓ M & E Specialist Building Services
- ✓ Energy & Power Generation
- ✓ Petrochemical
- ✓ Production Engineering
- ✓ Refridgeration
- ✓ Tunneling & Mineral Extraction
- ✓ Off Shore





UK ENGINEERING  
COMPANIES CUMULATIVELY  
GENERATE £1.2 TRILLION IN  
TURNOVER.

*Source: Walsall College*



# INDUSTRIAL & WAREHOUSING

## SOLUTIONS FOR PRODUCTION AND DISTRIBUTION

In an ever changing social climate over the last 100 years, one facet has remained steadfast, the industrial sector. From the production, manufacturing and distribution of goods right through to their storage and packaging. Our industrial division has a broad capacity to provide manpower solutions to all stages of the consumer and commercial goods lifecycle. From unskilled labour right the way through to experienced FMCG personnel, we have a unique vantage point to search and select the right people. Whether you require us to be on-site or at arms length, and whether you require our staff to be in the field, the warehouse or on the road, we have a range of flexible solutions to accommodate your needs.

Our scope of supply covers, but is not exclusive to:

- ✓ Picking & Packing
- ✓ Machine Operation
- ✓ Materials/Goods Handelling
- ✓ Production Line
- ✓ Driving & Distribution
- ✓ Cleaning
- ✓ Safety & Security
- ✓ Waste Management





ALMOST A QUARTER OF UK  
FACTORY OUTPUT IS BOUND  
FOR OVERSEAS CUSTOMERS.

Source: EEF

# CASE STUDIES

## ACROSS OUR SECTORS

We're proud of our relationship with our clients and we're proud of the mutual successes we have found within our supply to them. With our support, the people and companies we work with are able to do more and do better. Here are a few success stories that we have recently been a key part of.



### PQUBE

Web: [www.pqube.co.uk](http://www.pqube.co.uk)

A ranked top 20 UK digital entertainment distributor. We were initially approached to provide our services to resource a number of roles within the sales and marketing spectrum.

- ✓ Database & Search Selection
- ✓ Online Advertisements
- ✓ Pre-screening & Interviewing
- ✓ Permanent Placement



### LMD CONSTRUCTION

SME construction business with a focus on ground-works and first-fix construction subcontracting to major builders. We were tasked with providing temporary labour on new-residential projects.

- ✓ 24 Hour Candidate Turnaround
- ✓ Payroll Service
- ✓ CITB Verification
- ✓ On-site Presence



### CC33

Web: [www.contactcentre33.com](http://www.contactcentre33.com)

One of the north's leading contact centre organisations working with brands such as Westfield Health, Anglian Water and KPMG. We were engaged with expanding their Sheffield base by 60 additional sales staff.

- ✓ Print Media Campaign
- ✓ Database Search & Selection
- ✓ Online Advertisements
- ✓ 360° RPO Service

# QUALITY

**Our working strategy and working processes are underpinned with, three key pillars of quality control. These form the basis for how we work and how we control our service.**

## PROCESSES



Our processes are bound by not only our own strict policies and procedures but also by external agencies who guide us in standards and continued improvement to the way we work.

## SOCIAL RESPONSIBILITY



We deal with personal information and individuals careers. We believe that we have a responsibility to protect and empower people and ensure that everyone is treated equally and respectfully.

## VERIFICATION



The people we supply are often entering into safety critical situations or positions of considerable responsibility. We subscribe to systems to enable us to verify and confirm their capacity to carry out their professional role.



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